

**ABG FUNDED PROJECTS – 2009-2011**

<b>Organisation</b>	<b>SLA Issued Sum Requested Sum Agreed</b>	<b>SLA Outputs</b>	<b>Target Date</b>	<b>SLA Milestones</b>	<b>Target Date</b>
<p>Embrace UK Community Support Centre (formerly (Ethiopian Community Centre in the UK) (ECCUK)</p> <p><b>Project Title:</b> Business Development and Employment Support</p> <p><b>Description:</b> To address the needs of new start-ups and existing businesses from BME communities by providing advice and guidance to support business growth. To provide information and advice on business start up to BME residents and to sign-post to the Haringey Guarantee where appropriate.</p> <p><b>Intervention:</b> Business Support VAT/PAYE</p>	Req: £300,147	<ul style="list-style-type: none"> <li>20 existing businesses receive 1-1 support towards sustainability and growth</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>20 businesses recruited to project</li> </ul>	Aug 09
	Agreed: Yr 1 - £20,000	<ul style="list-style-type: none"> <li>20 residents to be assisted towards business start up</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>20 residents recruited to project</li> </ul>	Aug 09
	Provisional: Yr 2 - £20,000	<ul style="list-style-type: none"> <li>2 new business established</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> workshop delivered</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>10 referrals to the Haringey Guarantee</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>Business networking event delivered</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>1 business networking event delivered</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> VAT/PAYE registration</li> </ul>	Jan 10
		<ul style="list-style-type: none"> <li>5 businesses to become VAT or PAYE registered</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> new business established</li> </ul>	Feb 10
		<ul style="list-style-type: none"> <li>3 business support workshops delivered</li> </ul>	March 2010		

<p>Exemplas Ltd</p> <p><b>Project Title:</b> HSP – Economic Downturn</p> <p><b>Description:</b> The project will support businesses, by providing advice on access to finance, delivering support to produce business plans and simulating “live” presentations where businesses will receive feedback and support from business professionals (bankers, venture capitalists) The project will also deliver workshops and 1-1 sessions for entrepreneurs who are interested in franchising opportunities</p> <p><b>Intervention:</b> Economic Downturn</p>	<p>Req: £15,000</p> <p>Agreed: Yr 1 - £7,945 Yr 2 - £7,055</p>	<ul style="list-style-type: none"> <li>20 businesses supported</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>Recruitment of businesses for project</li> </ul>	Aug 09
		<ul style="list-style-type: none"> <li>10 early stage businesses supported</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> workshop delivered</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>10 businesses to receive extensive 1-1 support</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1-1 support starts</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>5 early stage businesses to receive extensive 1-1 support</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> business accesses new source of finance</li> </ul>	Dec 09
		<ul style="list-style-type: none"> <li>5 businesses to successfully access new sources of funding</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>1 Franchise established</li> </ul>	March 2010		
<p>Exemplas Ltd</p> <p><b>Project Title:</b> HSP – Business Support</p> <p><b>Description:</b> Project will provide advice, guidance and 1-1 support for residents and early stage businesses who are interested in franchising and direct selling as a route to enterprise development.</p>	<p>Req: £51,000</p> <p>Agreed: Yr 1 - £26,598 Yr 2 - £24,402</p>	<ul style="list-style-type: none"> <li>40 residents supported</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>Beneficiaries recruited to programme</li> </ul>	Aug 09
		<ul style="list-style-type: none"> <li>20 businesses supported</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> workshops delivered</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>6 direct selling workshops delivered</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1-1 support commences</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>3 Franchising workshops delivered</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> business start up</li> </ul>	Jan 10
		<ul style="list-style-type: none"> <li>45 beneficiaries to receive 1-1 support</li> </ul>	March 2010		

<b>Intervention:</b> Business Support/ Economic Downturn VAT/PAYE					
		<ul style="list-style-type: none"> <li>• 4 new business start ups</li> </ul>	March 2010		

<p>Fashion Enter Ltd</p> <p><b>Project Title:</b> Fashioning Haringey The Workshop</p> <p><b>Description:</b> Supporting start up and existing businesses in the fashion sector to improve skills and competitiveness and to establish a creative network of businesses at Florentia Clothing Village.</p> <p><b>Intervention:</b> Business Support</p>	£335,000	20 businesses supported (6 start up and 14 existing)	March 2010	Project Start	July 09
	Agreed: Yr 1 - £30,000	1 creative network established	March 2010	Recruitment of beneficiaries	July 09
	Provisional: Yr 2 - £30,000	1 showcase event held	Nov 09	Showcase event	Nov 09
				Conclusion and evaluation	March 2010
<p>FinFuture</p> <p><b>Project Title:</b> Haringey Town Centres</p> <p><b>Description:</b> The project will support businesses in Stroud Green and market the area to increase footfall and raise its' profile as a shopping destination. It will also facilitate the set up and growth of a traders association for the area and deliver workshops to support business needs.</p> <p><b>Intervention:</b> Town Centres</p>	Req: £170,000	<ul style="list-style-type: none"> <li>65 businesses supported</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>First event delivered</li> </ul>	Sep 09
	Agreed: Yr 1 - £25,000	<ul style="list-style-type: none"> <li>Stroud Green Action Plan produced</li> </ul>	Oct 09	<ul style="list-style-type: none"> <li>First news letter produced</li> </ul>	Sep 09
	Provisional: Yr 2 - £25,000	<ul style="list-style-type: none"> <li>Stroud Green Traders Association formally set up</li> </ul>	Oct 09	<ul style="list-style-type: none"> <li>First traders meeting</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>4 traders meetings delivered</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>First workshop delivered</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>30 members recruited</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>Action Plan Completed</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>3 Quarterly Newsletter for businesses produced</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>3 events to market the area delivered</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>3 workshops delivered to address needs of businesses. Business Planning, Marketing, Access to finance</li> </ul>	March 2010		


<p>Haringey Education Business Partnership</p> <p><b>Project Title:</b> Enterprising Futures</p> <p><b>Description:</b> To provide an innovative programme of business enterprise training and education courses for young people. The programmes provide an insight into business enterprise by involving young people in the setting up and organisation of a 'real' small business. The courses are based on the 'learning by doing' concept and take place on employer premises and at the Enterprise Workshop at the Tottenham Green Enterprise Centre.</p> <p><b>Intervention:</b> Business Support</p>	<p>Req: £49,900</p> <p>Agreed: Yr 1 - £24,950 Yr 2 - £24,950</p>	<ul style="list-style-type: none"> <li>To run 15 business enterprise education programmes</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>First enterprise education programme delivered</li> </ul>	July 09
		<ul style="list-style-type: none"> <li>To work with 150 students at KS4 who need additional support to eventually access training and work</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>150 students to be identified</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>To engage with a minimum of 20 employers recruited to offer mentoring support to students</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>20 employers recruited</li> </ul>	Sep 09
				<ul style="list-style-type: none"> <li>7 programmes to be delivered</li> </ul>	Nov 09
<p>Haringay Traders Association</p> <p><b>Project Title:</b> Haringay 4 Shops</p> <p><b>Description:</b> The project will address issues facing businesses in Green Lanes and use a</p>	<p>Req: £28,000</p> <p>Agreed: Yr 1 - £15,000 Yr 2 - £13,000</p>	<ul style="list-style-type: none"> <li>200 local businesses supported through marketing activity</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>Website Launch</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>Business website set up</li> </ul>	Aug 09	<ul style="list-style-type: none"> <li>1<sup>st</sup> Festival takes place</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>1 Business Discount scheme</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>First traders meeting</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>20 new members recruited to traders group</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>Discount scheme launched</li> </ul>	Dec 09

<p>number of interventions to stimulate the local economy, including the launch of a business website and an annual festival. The project will also focus on the growth of the local traders organisation through recruitment of new members</p> <p><b>Intervention:</b> Town Centres</p>	<ul style="list-style-type: none"> <li>• 4 traders meetings delivered</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• 1<sup>st</sup> promotional event</li> </ul>	March 2010
	<ul style="list-style-type: none"> <li>• Website achieves 3,000 hits per month</li> </ul>	March 2010		
	<ul style="list-style-type: none"> <li>• 1 Festival delivered</li> </ul>	Sep 09		

<p>London Business Development Corporation (Formerly Haringey Business Dev. Agency)</p> <p><b>Project Title:</b> Haringey Tendering Readiness Initiative Programme (HARTRIP)</p> <p><b>Description:</b> The project will support SMEs, minority and women led businesses in Haringey to register on the CompeteFor website and become ready to tender for Olympic and public sector contracts.</p> <p><b>Intervention:</b> Olympics/Economic Downturn/Procurement</p>	<p>Req: £94,000</p> <p>Agreed: Yr 1 - £30,000 Yr 2 - £30,000</p>	<ul style="list-style-type: none"> <li>30 businesses recruited to the programme</li> </ul>	Sep 09	<ul style="list-style-type: none"> <li>Project Staff Recruited</li> </ul>	July 09
		<ul style="list-style-type: none"> <li>25 tendering capacity and capability diagnostics completed</li> </ul>	Dec 09	<ul style="list-style-type: none"> <li>Networking Event to recruit businesses to programme</li> </ul>	Aug 09
		<ul style="list-style-type: none"> <li>25 businesses trained and advised on procurement and tendering process</li> </ul>	Feb 2010	<ul style="list-style-type: none"> <li>Diagnostics and training commences</li> </ul>	Aug 09
		<ul style="list-style-type: none"> <li>25 businesses to have three key policy documents in place</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>1 tendering consortia to be formed</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>5 businesses to fully develop internal quality management systems</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>25 businesses to achieve full registration on CompeteFor database</li> </ul>	March 2010		



<p>North London Network</p> <p><b>Project Title:</b> North London Network</p> <p><b>Descriptions:</b> The project will provide a support network for small businesses, sole traders, start-ups and non-retail businesses across Haringey. Initiatives will include a website to promote businesses, e-learning modules, signposting to business support services and monthly networking events and talks from business experts.</p> <p><b>Intervention:</b> Business Support VAT/PAYE</p>	Req: £47,000	<ul style="list-style-type: none"> <li>• 100 businesses supported</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• 1<sup>st</sup> Networking Event</li> </ul>	Aug 09
	<p>Agreed: Yr 1 - £15,000</p> <p>Provisional: Yr 2 - £15,000</p>	<ul style="list-style-type: none"> <li>• 60 new members recruited</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• Website Launch</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>• Website set up</li> </ul>	Oct 09	<ul style="list-style-type: none"> <li>• 1<sup>st</sup> Partnership established</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>• 50 businesses to have own web page through the site</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• MP3 download on VAT and PAYE registration available on website</li> </ul>	Nov 09
		<ul style="list-style-type: none"> <li>• 8 networking events delivered</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>• 50 businesses signposted to other business support initiatives</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>• Partnerships developed with 3 business support initiatives</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>• 25 businesses to attend each networking event</li> </ul>	March 2010		
<ul style="list-style-type: none"> <li>• Website to achieve 3,000 hits a month</li> </ul>	March 2010				

<p>Crouch End Project</p> <p><b>Project Title:</b> The Crouch End Project. Phase Two</p> <p><b>Description:</b> The project will deliver a range of initiatives to support businesses in Crouch End to enable them to compete with growing competition, improve the area as a shopping/leisure destination and to increase footfall among local residents and the wider community.</p> <p><b>Intervention:</b> Town Centres</p>	Req: £44,000	<ul style="list-style-type: none"> <li>• 65 businesses supported</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• 1<sup>st</sup> Mini-event delivered</li> </ul>	Aug 09
	<p>Agreed: Yr 1 - £20,000</p> <p>Provisional: Yr 2 - £24,000</p>	<ul style="list-style-type: none"> <li>• 5 mini-events to support businesses</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• Website launched</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>• Website to achieve 3,000 hits per month</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• Loyalty card promotion</li> </ul>	Nov 09
		<ul style="list-style-type: none"> <li>• 1 Christmas event delivered</li> </ul>	Dec 09	<ul style="list-style-type: none"> <li>• 1<sup>st</sup> traders meeting</li> </ul>	Sep 09
		<ul style="list-style-type: none"> <li>• 15 new businesses recruited to project</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>• Christmas event</li> </ul>	Dec 09
		<ul style="list-style-type: none"> <li>• 4 traders meetings delivered</li> </ul>	March 2010		
		<ul style="list-style-type: none"> <li>• 3,000 loyalty cards distributed</li> </ul>	March 2010		

<p>Prince's Trust</p> <p><b>Project Title:</b> Get Into Business</p> <p><b>Description:</b> The Prince's Trust will provide training and mentoring for 24 16-25 year olds to enhance their employability and build capacity to succeed in enterprise.</p> <p><b>Intervention:</b> Business Support</p>	<p>Req: £50,602</p> <p>Agreed: Yr 1 - £24,927 Yr 2 - £25,675</p>	<ul style="list-style-type: none"> <li>12 young people to complete 'Get into Business' programme</li> </ul>	Feb 2010	<ul style="list-style-type: none"> <li>Project staff recruited for delivery of 'Get into Business' programme</li> </ul>	July 09
		<ul style="list-style-type: none"> <li>12 young people to work towards achieving ASET Certification in Enterprise Skills</li> </ul>	Feb 2010	<ul style="list-style-type: none"> <li>Set up of project roles, responsibilities and strategy agreed and finalised</li> </ul>	July 09
		<ul style="list-style-type: none"> <li>12 young people to be trained in enterprise skills</li> </ul>	Feb 2010	<ul style="list-style-type: none"> <li>Engage with local employers to support delivery</li> </ul>	Aug 09
		<ul style="list-style-type: none"> <li>12 young people supported to develop a personal business plan</li> </ul>	Feb 2010	<ul style="list-style-type: none"> <li>8 young people recruited for main programme</li> </ul>	Oct 09
		<ul style="list-style-type: none"> <li>12 young people to improve their literacy and IT skills</li> </ul>	Feb 2010	<ul style="list-style-type: none"> <li>Programme commences</li> </ul>	Dec 09
		<ul style="list-style-type: none"> <li>32 young people supported to improve their motivation/confidence/job prospects</li> </ul>	Feb 2010	<ul style="list-style-type: none"> <li>6 month progression support for participants commences</li> </ul>	Jan 2010
				<ul style="list-style-type: none"> <li>Progress checks</li> </ul>	April – July 2010
<p>Urban Futures</p> <p><b>Project Title:</b> Keep on Building</p> <p><b>Description:</b> The project will focus primary on sole traders or micro businesses. The emphasis will be to build co-operative or consortia working that will enable</p>	<p>Req: £100,000</p> <p>Agreed: Yr 1 - £30,000 Yr 2 - £30,000</p>	<ul style="list-style-type: none"> <li>15 CSCS Health &amp; Safety certificates or card renewals delivered</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>1<sup>st</sup> CSCS Health &amp; Safety certificate or card renewals delivered</li> </ul>	Sept 09
		<ul style="list-style-type: none"> <li>35 sole traders/companies recruited</li> </ul>	March 2010	<ul style="list-style-type: none"> <li>Recruitment of companies commences</li> </ul>	July 09
		<ul style="list-style-type: none"> <li>1 network/consortium established</li> </ul>	Dec 09	<ul style="list-style-type: none"> <li>1<sup>st</sup> VAT/PAYE registration</li> </ul>	Jan 2010
		<ul style="list-style-type: none"> <li>1 project to support business sustainability</li> </ul>	March 09		

them to increase their capacity to access higher level contracts than they would be able to currently.  <b>Intervention:</b> Procurement VAT/PAYE		<ul style="list-style-type: none"> <li>5 companies to gain VAT/PAYE registration</li> </ul>	March 2010		
<b>Social Enterprise Project</b>  <b>Project Title:</b> To be confirmed  <b>Description:</b> To develop a support mechanism for businesses wishing to start-up a social enterprise model and to deliver the objectives of the draft social enterprise strategy and to assist organisations with access to finance  <b>Intervention:</b> Social Enterprise	Agreed: Yr 1 - £30,580 Yr 2 - £19,420	<ul style="list-style-type: none"> <li>Prospectus calls for a minimum of 50 businesses to be supported</li> </ul>		<ul style="list-style-type: none"> <li>Call for tender submission</li> </ul>	Sept 09
				<ul style="list-style-type: none"> <li>Appraisal and award of successful tender</li> </ul>	Oct 2009

<b>Total spend 2009/11</b>			
Year 1	300,000		300,000
Year 2	288,502		288,502
Unallocated – Year 2		11,498	11,498
<b>TOTAL</b>			<b>600,000</b>